

**Unlock more doors in the Comp Plan.
You pick your lifestyle with Team Beachbody.
By Trina Gray, Superstar Diamond II Coach, 9 X Elite**

1. Mindset of the comp plan.

Job on a silver platter — you pick hours, co workers, location, pay, time off, and boss.

Instead of draining you, this job gives you life.

Keys the office — you pick the cubicle, office, corner office or penthouse view

You open the desk and take out the checkbook. What do you want to get paid?

How many ppl do you want to influence. How many relationships are you willing to build?

Customers and coaches. You decide.

Beachbody doesn't pick your income. You do.

Doesn't matter your background, upbringing, education, experience or where you live. It matters what you do. It's all based on performance. To perform well, show up often, invite often, invest in others.

2. Learn the simple ways to earn: (very plain language here, review the P&P for more detailed breakdown)

-challenge pack bonuses - help people get started with complete solution

-commissions - help people stay on products for results, show, share and recommend what you like

-team cycle bonuses - invite others to do this with you, get paid to get fit, as you contribute to the team, and help coaches in your downline (all, no matter who enrolled them) you'll earn more.

-matching bonuses - at a diamond level, you earn 10 percent of your coaches bonuses, I consider it like a mentoring perk!

-star diamond leadership bonuses — build at least two leaders along side you, tap into quarterly bonuses that the company gives

to reward leaders. It feels like profit sharing!

Talk about it plainly with coaches. Let them know ALL doors are open to them.

3. Inspire others to dream bigger

You can't always create business builders with trainings, or invites, you have to walk them there with stories and examples of others! Here are the answers from elite and premiere coaches on my team. I love sharing this with others. Success leaves clues.

- What lit your spark?

Examples: examples from others on the team, hearing their story, their success, realizing that they had a choice to their income

- What held you back?

Examples: fear of inviting, fear of time, fear of opinions, bad relationship with money, etc.

- What PD helped you?

You are a Bad Ass at Making Money, the 10X Rule, Compound Effect, Miracle Morning, podcast by Life Coach School or Rob Dial.

- What did the income do for you?

Early on - own shakes paid for, guilt free pedicure, massages, manicures, date nights.

As they grow - pay off debt (student loans, credit card), set up savings, set up college funds, family trip, home renovations, cars.

4. The team builds the long-term income.

Have better conversations to coaching - personalize to them

Why did you think of them?

What specifically is in it for them?

What do you love that relates to them?

What might their objection be that you can overcome?

BONUS - Are you Stuck?

Rate - 1 to 5

Belief in self

Belief in company

Belief in team

Team Beachbody® does not guarantee any level of success or income from the Team Beachbody Coach Opportunity. Each Coach's income depends on his or her own efforts, diligence, and skill. See our Statement of Independent Coach Earnings for the most recent information on the actual incomes of all our Coaches.